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The VINCI Startup Tour: a European competition to identify startups for VINCI to accelerate

VINCI announces the launch of the VINCI Startup Tour, a travelling competition organised at European level to identify innovative, promising initiatives that reinvent the digital customer experience in the infrastructure operated by the Group.

Startups developing new services or products designed to improve and optimise the digital customer experience in motorways, airports and stadiums will be invited to take part in auditions organised between 4 and 19 February 2016 in some 10 French cities as well as in London and Lisbon. A jury made up of experts from VINCI and its local Group partners will judge their projects.

VINCI will offer all the winning teams support and acceleration (official list to be revealed on 4 March 2016), giving them an opportunity to try out their innovative services or products under real conditions in VINCI Group infrastructure and a prospect, if the project is successful, of rolling out their project. Each of these startups will be supported by a mentor (a Group expert).

Three winning projects will receive a special jury award, which has a total endowment of €30,000.

The initiative lies at the heart of the Group's open innovation strategy.

The competition, supported by several Group subsidiaries (VINCI Autoroutes, VINCI Airports and VINCI Stadium) is part of VINCI's open innovation strategy and extends the cooperation with startups that the Group initiated several years ago.

As part of this policy, VINCI organised two hackathons in France in 2014 and 2015, which brought together startups, students and developers for 48 hours to jointly design digital services and applications that optimise VINCI's infrastructure services offering.

Teams have until midnight on Sunday 17 January 2016 to submit their application to take part in the competition.

Information and applications: <u>www.VINCIStartupTour.com</u>

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About:

VINCI:

VINCI is a global player in concessions and construction, employing more than 185, 000 people in some 100 countries. We design, finance, build and operate infrastructure and facilities that help improve daily life and mobility for all. Because we believe in all-round performance, above and beyond economic and financial results, we are committed to operating in an environmentally and socially responsible manner. And because our projects are in the public interest, we we consider that reaching out to all our stakeholders and engaging in dialogue with them is essential in the conduct of our business activities. www.vinci.com

VINCI Airports:

VINCI Airports, an emerging leader in the international airport sector, manages the development and operations of 25 airports: 11 in France, 10 in Portugal (including the hub of Lisbon with 18 million passengers in 2014), 3 in Cambodia, and one in Chile (since October 2015), generating revenues of 717 million euros in 2014. Its network of airports, served by more than 100 airlines, handled 47 million passengers in 2014. Through its expertise as a comprehensive integrator and the professionalism of its 5,400 employees, VINCI Airports develops, finances, builds and operates airports, leveraging its investment capability, international network and know-how to optimize management of existing airport infrastructure, facility extensions and new construction. VINCI Airports is a subsidiary of VINCI, world leader in concessions and construction with more than 266 000 projects in 100 countries and 185 000 employees.

www.vinci-airports.com

VINCI Autoroutes:

VINCI Autoroutes, Europe's leading motorway concession operator, serves more than two million cusotmers every day on the networks of its four concession companies – ASF, Cofiroute, Escota and Arcour. VINCI Autoroutes is a long-term partner of the concession grantor, the French State, serving its regional development policies while meeting the mobility needs of its customers.

Key figures: 4,386 km of motorways - 172 service areas - 268 rest areas - 322 toll plazas.

Full information is available on: Radio VINCI Autoroutes (107.7), www.vinci-autoroutes.com, facebook.com/VINCIAutoroutes, Twitter@VINCIAutoroutes, www.fondation.vinci-autoroutes.com, or telephone 3605, 24/7 (0.06€/min for the call, plus any operator costs).

VINCI Autoroutes launched a startup accelerator to support innovative entrepreneurial initiatives in the areas of travel, day-to-day mobility, road safety and the environment.

VINCI Stadium:

VINCI Stadium is the entity that supports the operation of Europe's leading stadium network in which VINCI Concessions is the majority shareholder.

VINCI Concessions subsidiary VINCI Stadium brings its know-how and develops business expertise to serve a new stadium operation model covering all the facilities in its network: the Allianz Riviera in Nice, the MMArena in Le Mans, the Stade de France in Saint Denis, the Matmut Atlantique in Bordeaux and the Queen Elizabeth Olympic Park stadium in London.

VINCI Stadium strives to facilitate and enhance the spectator experience by scheduling a wide variety of sports and concert events and developing a wide range of related services.